

# Jeffrey Hignight, AFM, ALC

Glaub Farm Management, LLC  
Accredited Farm Manager/ Accredited Land Consultant  
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## Education:

**Master of Science in Agricultural Economics, 2007**  
University of Arkansas, Fayetteville, Arkansas

**Bachelor of Science in Agricultural Business, 2005**  
Arkansas State University, Jonesboro, Arkansas

**High School Graduate, 2000**  
Lonoke High School, Lonoke, Arkansas

## Licenses:

- Arkansas Real Estate Associate Broker (2011 - Present)
- Mississippi Real Estate Associate Broker (2012-Present)

## Territory Served:

- Arkansas and Mississippi
- Glaub Farm Management's full territory is Arkansas, Mississippi, Missouri, and Tennessee.

## Responsibilities at Glaub Farm Management:

- Manages over 10,000 acres.
- Sales and Acquisitions of Farm Real Estate in Arkansas and Mississippi.
- Manages company marketing.
- Farmland Ownership Consultation.

## Past Experience

### **Research Associate, Stuttgart, AR**

University of Arkansas, Rice Research and Extension Center (2007 - 2010)

- Prepared Cooperative Extension crop budgets for rice, corn, and grain sorghum.
- Analyzed crop rotations under alternative land tenure arrangements.
- Analyzed economics of zero-grade rice production.
- Analyzed no-till versus conventional till in crop production systems.

### **Graduate Research Assistant, Fayetteville, AR**

University of Arkansas (2005 - 2007)

- Prepared data on the economic conditions of Arkansas agriculture.
- Analyzed on-farm reservoirs under alternative land tenure arrangements.
- Researching thesis on alternative farm policies and the impact on Arkansas panel farms under the advisement of Dr. Eric Wailes.

- Perform departmental duties.

**Internship** , Jonesboro, Arkansas

Glaub Farm Management (2004 - 2005)

- Analyzed production data.
- Helped create real estate brochures.
- Assisted in marketing services.
- Assisted in developing budgets and quarterly reports for clients.
- Mapped currently managed farms on Arc View.

**Professional Organizations**

- Jonesboro Young Professional Network (2010 - Present)
- American Society of Farm Managers and Rural Appraisers (2010 - Present)
  - Mid South Chapter President (2013 - 2014)
  - Mid South Chapter 1<sup>st</sup> Vice President (2012 - 2013)
  - Mid South Chapter 2<sup>nd</sup> Vice President (2011 - 2012)
  - YPN District II Representative (2015- Present)
- American Soybean Association (2010 - Present)
- National Association of Realtors (2005 - Present)
- Realtors Land Institute (2015- Present)
- Southern Agricultural Economics Association (2004 - Present)

**Other Professional Developments**

- ASFMRA Accredited Farm Manager (2012 - Present)
- LeadAR Class 15 Graduate (2011-2013)
- Arkansas State University College of Agriculture Young Alumnus Award (2014)
- RLI Accredited Land Consultant (2016 - Present)

**LinkedIn Profile**

- <https://www.linkedin.com/in/jeffreyhignight>